

MEMORANDUM OF UNDERSTANDING

The delegations representing the Government of India and the Government of the United Arab Emirates (UAE) met in New Delhi on 15th March 2007 to discuss the matters relating to operation of air services between India and the UAE. The discussions were held in a friendly and cordial atmosphere. The lists of the delegations are given in Appendix 'A'.

2. The UAE delegation requested for permission to operate to Bangalore, Hyderabad, Ahmedabad, Thiruvananthapuram, Kochi, Chennai and Kozhikode in addition to Delhi and Mumbai already available to them. The Indian delegation responded that in the current civil aviation scenario in India, the Indian side is in a position to grant Kochi and Thiruvananthapuram as additional points of call. The Indian delegation, however, noted the request of the UAE delegation and agreed to examine the same.

3. After discussions, the two delegations agreed as follows:

- i) The "Joint Entitlements" agreed between the Government of India on the one hand and the Governments of the State of Bahrain, the State of Qatar, the Sultanate of Oman and the UAE (excluding Dubai) on the other shall cease to be applicable for the operation of air services between India and the UAE with immediate effect.
- ii) Kochi and Thiruvananthapuram shall be granted as additional points of call for the designated airlines of the UAE.



- iii) In addition to the existing entitlements specified for operations on the Dubai-India and Sharjah-India routes, the designated airlines of the UAE shall be entitled to operate as follows:

With Immediate Effect :

<u>Route</u>	<u>Entitlements/Week</u>
Abu Dhabi-Mumbai vv	Not exceeding 7 services/1,855 seats
Abu Dhabi-Delhi vv	Not exceeding 7 services/1,855 seats
Abu Dhabi-Thiruvanthapuram vv	Not exceeding 3 services/ 795 seats
Abu Dhabi-Kochi vv	Not exceeding 4 services/1,060 seats

Additional Entitlement effective Winter 2007/08

Abu Dhabi-Thiruvanthapuram vv	Not exceeding 4 services/1,060 seats
Abu Dhabi-Kochi vv	Not exceeding 3 services/ 795 seats

- iv) In addition to the existing entitlements specified for operations on India-Dubai and India-Sharjah routes, the designated airlines of India shall be entitled to operate, with 5th freedom traffic rights via any points in Asia (including intra-Gulf) and beyond to any points in North America, Europe (including UK), Asia (including intra-Gulf) and Africa :

- a) Upto 2,500 seats per week in each direction with immediate effect from points in India to/through the UAE (excluding Dubai) and vice versa; and
- b) Additional capacity upto 3,065 seats per week in each direction with immediate effect and a further additional capacity of 1,855 seats per week in each direction with effect from Winter 2007/08, from points in India to/through the UAE (excluding Dubai and Sharjah) and vice versa.

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- v) In order to provide operational flexibility to the designated airlines of both sides in deployment of equipment, the Aeronautical Authorities of the two sides will allow an adjustment of upto 2 % in the above agreed entitlements.
- vi) The designated airlines of either Party shall be permitted to operate any number of all-cargo services between any points in India and UAE with any aircraft type, with full 3rd, 4th and 5th freedom traffic rights to any intermediate or beyond points.

4. The Indian side stated that as per its current policy, the airlines are free to determine their fares without the need to file them with the Aeronautical Authorities for approval. Therefore, the Tariffs clause in the Air Services Agreement should be revised accordingly. The UAE side confirmed that in accordance with the practice followed in the UAE, the Aeronautical Authorities of the UAE do not interfere with tariffs applied by the airlines.

5. It was agreed that the Air Services Agreement between India and the UAE needs to be updated and modernized, having regard to the developments in the aviation industry. Both delegations agreed to meet at a mutually convenient date within a period of one year for this purpose.

6. The provisions contained in this MOU shall enter into force with immediate effect and shall supercede the earlier MOUs to the extent applicable.

Done at New Delhi on 15th March, 2007.



(R.K. Singh)

Leader of the Indian delegation



(Mohammed G. Al-Ghaith)

Leader of the UAE delegation

Appendix AIndian Delegation

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| 1. | Mr. R.K. Singh
Joint Secretary
Ministry of Civil Aviation | Leader |
| 2. | Mr. M.S. Chopra
Deputy Secretary
Ministry of Civil Aviation | Member |
| 3. | Mr. M.P. Gavai
Director
Ministry of External Affairs | Member |
| 4. | Mr. K.P. Maggon
Director, Regulations and Information
Directorate General of Civil Aviation | Member |
| 5. | Mrs. S. Lalwani
Executive Director (P&IR)
Air India Ltd. | Member |
| 6. | Mrs. Madhu Shroff
Senior Manager (IR)
Air India Ltd. | Member |
| 7. | Mr. K. Shyam Sundar
Dy. General Manager (Marketing Planning)
Indian Airlines Ltd. | Member |
| 8. | Mr. Rajan K. Malhotra
Dy. Manager (Marketing Planning)
Indian Airlines Ltd. | Member |

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UAE Delegation:

1. H.E. Mohammed Ghanim Al-Ghaith
Director General
General Civil Aviation Authority
Abu Dhabi Leader
2. H.E. Mr. Mohammad Rashed Al Mohanadi
Under Secretary
Department of Transport –Civil Aviation
Abu Dhabi Member
3. Mr. Juan Carlos Salazar
Air Transport Advisor
GCAA Member
4. Mr. Khaled Al Mehairbi
Vice President,
Government & International Affairs
Etihad Airways Member
5. Mr. Vijay Poonosamy
Head of Government and International Affairs,
Etihad Airways Member
6. Mr. R. Dougie Douglas
Area Manager
(Northern India & Nepal)
Etihad Airways Member



