

## Memorandum of Understanding

The delegations representing the Government of India and the Government of the Sultanate of Oman met in New Delhi on 27 April 2005 to discuss matters relating to operation of air services between their respective territories. The talks were held in a friendly and cordial atmosphere. The list of the members of the two delegations is given at Appendix 'A'.

2. Notwithstanding the provisions of Para 1 of Article 3 of the India/Oman Air Services Agreement (ASA), the two delegations agreed to allow the multiple designation of airlines by both Parties.

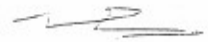
3. It was agreed that Air India Express (AIE) would operate in accordance with the provisions of the India/Oman ASA – including the provisions set out in Article 9 relating to Tariffs. It was understood that the lowest fares offered by AIE in Oman may not be lower than 25% of those offered by other full service carriers, consistent with its level of service and product features.

4. It was agreed to include New Delhi and Hyderabad as additional points of call in Route 2 of Schedule 2 for the designated airlines of the Government of Sultanate of Oman.

5. It was further agreed that over and above the existing capacity entitlement between India on one hand and the Sultanate of Oman, the Kingdom of Bahrain and United Arab Emirates on the other (hereinafter referred to as the 'Joint Entitlements'), the airlines designated by the Government of India and the Government of Sultanate of Oman shall be entitled to operate 5275 seats per week in each direction (hereinafter referred to as the 'Additional Entitlement') on their respective Route 2 of Schedule 1 and 2 of the Annex to the ASA between India and the Sultanate of Oman.

6. Out of the Additional Entitlement, the designated airline(s) of the Sultanate of Oman shall operate not more than 900 seats per week to Kochi, 1500 seats per week to Mumbai, 1050 seats per week to Thiruvananthapuram, 1030 seats per week to Chennai, 600 seats per week to New Delhi and 375 seats per week to Hyderabad.

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7. The additional capacity entitlement of 300 seats per week to Kochi granted to Oman will not be subject to a commercial Agreement.
8. In order to provide operational flexibility to the designated airlines of both Contracting Parties in deployment of equipment, it was agreed that the Aeronautical Authorities of the two Contracting Parties will allow the adjustment of 2% in the above agreed entitlement of 5275 seats per week in each direction.
9. The provisions of Para 5, 6 & 8 above supersede the provisions of Para 3 and 4 of the Memorandum of Understanding signed between the Government of India and the Government of Sultanate of Oman on 13 August 2001.
10. The Joint Entitlement as well as the Additional Entitlement can be utilised jointly or severally by the designated airlines of each side.
11. The Oman side handed over a draft article on code sharing, which the Indian side agreed to examine.
12. It was agreed that the issues related to Gulf Air would be addressed in a separate meeting with the Gulf Air Owner States before the end of this year.
13. This MoU shall come into force with immediate effect.



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Leader of the Indian Delegation



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Leader of the Oman delegation

Date : 27 April 2005  
Place : New Delhi

INDIAN DELEGATION

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|----|--|--------|
| 1. | Mr. Satendra Singh<br>Director General of Civil Aviation                                   | Leader |
| 2. | Mr. R.K. Singh<br>Director<br>Ministry of Civil Aviation                                   | Member |
| 3. | Mr. M.P.Gavai<br>Director<br>Ministry of External Affairs                                  | Member |
| 4. | Mrs. Shirin Lalwani<br>Director (Planning & International Relations)<br>Air India Limited  | Member |
| 5. | Mr. Shyam Sundar<br>Deputy General Manager (Marketing Planning)<br>Indian Airlines Limited | Member |
| 6. | Ms. Madhu Shroff<br>Manager (IR)<br>Air India Limited                                      | Member |

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*[Signature]*

## OMAN DELEGATION

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|----|--|--------|
| 1. | Mr. Sultan bin Yarub Bin Majed Al-Saifi<br>Director General of Civil Aviation &<br>Meteorology | Leader |
| 2. | Eng. Ahmed bin Said Al-Rawahi<br>Advisor to the Minister of<br>Transport and Communications.   | Member |
| 3. | Mr. Rashid bin Mohammed bin Hamed Al-Kiyumi<br>Director of Air Transport                       | Member |
| 4. | Mr. Abdulrizaq bin Said Al-Mandhari<br>Chief of Agreements and Organizations                   | Member |
| 5. | Mr. Saleh A.K. Istanbuli<br>Counsellor<br>Embassy of the Sultanate of Oman                     | Member |
| 6. | Mr. Radhi Abdulla Yousif<br>Head of International Relations & Alliances<br>Gulf Air            | Member |
| 7. | Mr. Aziz Al Sulaimani<br>Senior Analyst Alliances & Traffic Right Planning<br>Gulf Air         | Member |
| 8. | Mr. Ziad Al-Haremi<br>Divisional Manager Commercial<br>Oman Air                                | Member |

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