

**OFFICE OF THE DIRECTOR GENERAL OF CIVIL AVIATION**  
**Technical Centre, Opposite Safdarjung Airport**  
**New Delhi - 110003**

**EXPRESSION OF INTEREST**  
**F. No. NE Study/1/2010-AED**

**Subject:** Study on Air Connectivity in the North-East region

**TERMS & CONDITIONS**

**1. GENERAL:**

Expression of Interest (EOI) is invited from the reputed consultant **for conduct of study on Air Connectivity in the North-East region**. The prospective company/ consortium must fulfill following minimum requirements:

**1.1 Financial**

- a) Global presence and annual turnover of Rs. 100/- crores or more as on the last financial year, as evidenced by the audited balance sheet.

**1.2 Technical**

- a) Carried out minimum three studies covering the areas relating to development of airports and air transport services including air connectivity and commercial viability thereof in the last five years.

**2. DOCUMENTS TO BE ATTACHED WITH EOI:**

The following particulars should also be furnished by the Consultants:

- a) In case of a global company, the precise relationship between the Principals and their Indian representatives.
- b) A brief write up about the company including Certificate of Registration, Article of Association and Memorandum of Article.
- c) Copy of Registration with Sales Tax department.
- d) Evidence to show that minimum three studies have been carried out covering the areas relating to development of airports and air transport services including air connectivity and commercial viability thereof in the last five years along with brief details.

- e) Evidence of a global presence and annual turnover of Rs. 100/- crores or more as on the last financial year, as evidenced by the audited balance sheet.
- f) Audited financial turnover and reports and income tax returns during the last three financial years.

**3. TERMS OF REFERENCE:**

The Terms of Reference of the Study are given at Annexure I. It must be ensured that the EOI is strictly as per the Terms of Reference.

**4. TIME PERIOD FOR COMPLETION OF STUDY:**

- a) Maximum time period of six months.
- b) During the conduct of study, the company shall report to Oversight Committee set up by DGCA on fort-nightly basis on the progress.

**5. SUBMISSION OF EOI:**

- a) The EOI shall be submitted in a sealed cover with a superscription “**Study on Air Connectivity in the North-East region**” and addressed to Shri Lalit Gupta, Director Aircraft Engg., Directorate General of Civil Aviation, Opp. Safdarjung Airport New Delhi -110003.
- b) The EOI shall be submitted within 25 days from the date of advertisement.

**6. ACCEPTANCE OR REJECTION OF EOI:**

The interested parties who meet the above qualifying criteria shall be called to make a presentation for their capacity assessment. Venue of presentation of the proposal and date/time will be communicated in due course.

DGCA reserves the right to accept or reject any or all of the EOIs at any stage of the process or any of the terms without assigning any reasons thereof.

**Note**

- a) Above financial parameters and terms like Company, Consortium, etc. shall be defined and computed as per standard bidding documents.
- b) The financial and technical parameters duly certified by the authorized person of the company shall be submitted.

- c) In case of a consortium, the joint deed of agreement entered into between consortium members along with duly signed "Letter of Consent" by each member shall be submitted.

(Lalit Gupta)  
Deputy Director General  
O/O DGCA

**TERMS OF REFERENCE**

- a) Traffic forecast in North-East region - Perspective (short/medium/long term)
- Demand pattern within North-East and North-East vis-à-vis Non North-East
- b) Air connectivity issues
- More intra NE air connectivity
  - Air connectivity to all State Capitals in the North-East
  - Market study on viability of linking of all operational airports in the North-East with each other
  - Feasibility of linking State Capitals to Delhi and other Metros
  - Air cargo issues particularly agricultural, horticulture and floricultural products, etc.
  - Incentivisation and policy issues to promote non-scheduled operators
  - Incentivisation and policy issues to promote use of smaller and appropriately sized STOL aircrafts

The study on the above issues shall also include the study on the need for improvement in the existing airport infrastructure particularly with regard to the following factors:

- Apron capacity
- Hangars
- Hub concept
- Terminal building constrains
- Watch hour issues
- Night landing facilities

- Upgradation of navigational aids
  - Operational constraints at Defence Airports for Civil Operations
  - Expansion of runways
  - Manpower requirement for operation of airports
- c) Airport development study based on demand
- Development of Non operational Airports
  - Development of Greenfield Airports
  - Economics of airport operations and sustainability
- d) Feasibility study on regional operations within NE region by Alliance Air
- Development of a sustainable business model
  - Integration with helicopter services
  - Use of inter-modal transport system for connectivity and tie up between terminating airport and other important towns in NE region
  - Commercial viability gap study
- e) Feasibility study on helicopter operations within NE region by PPHL
- Improvement in existing helicopter services
  - Overall helicopter connectivity through hub and spoke system
  - Development of new helipads
- f) Overall quantum of financial implication for improvement in air connectivity and airport infrastructure